

Joel Babbitt is the VP Army for Viasat, a worldwide SATCOM provider, where he helps transform the U.S. Army's communications portfolio to meet tomorrow's threats. He joined Viasat upon retiring from America's most elite forces, where he was in charge of that community's 286 programs and its \$1.8B annual modernization budget. Joel has served as a program manager at every level, finishing his career as a program executive officer. Additionally, Joel is the best-selling author of "Half-Price Negotiating: Reframing Defense Acquisition Program Management to Achieve Extraordinary Results."